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## Education

- **Ph. D.** Economics, Massachusetts Institute of Technology, 2000
- **M.Phil.** Economics, Nuffield College, Oxford, 1996
- **B.A.** Mathematics, 1<sup>st</sup> class, Mansfield College, Oxford, 1994

## Positions Held

- Associate Professor, Department of Economics, Harvard University, 2005 –
- Assistant Professor, Department of Economics, Harvard University, 2000 – 04
- Faculty Research Fellow, National Bureau of Economic Research, 2000 -

## Publications

- “Directed Altruism and Enforced Reciprocity in Social Networks” (with Stephen Leider, Tanya Rosenblat and Quoc-Anh Do), *forthcoming in Quarterly Journal of Economics*, (November 2008)
- “Trust and Social Collateral” (with Dean Karlan, Tanya Rosenblat and Adam Szeidl), *forthcoming in Quarterly Journal of Economics*, (November 2008)
- “Cooperation and Trust in Social Networks” (with Dean Karlan, Tanya Rosenblat and Adam Szeidl), *American Economic Review Papers & Proceedings*, (May 2007)
- “Existence of Equilibrium in Large Double Auctions” (with Drew Fudenberg and Adam Szeidl), *Journal of Economic Theory*, forthcoming
- “Why Beauty Matters” (with Tanya Rosenblat), *American Economic Review*, (March 2006)
- “Competing Auctions” (with Drew Fudenberg and Glenn Ellison), *Journal of the European Economic Association* (February 2004)
- “Getting Closer or Drifting Apart” (with Tanya Rosenblat), *Quarterly Journal of Economics* (August 2004)
- “Cooperation and Indirect Exchange: an Experimental Investigation”, *Proceedings of the 2002 North American Summer Meetings of the Econometric Society: Economic Theory*, edited by David K. Levine, William Zame, Lawrence Ausubel, Pierre-Andre Chiappori, Bryan Ellickson, Ariel Rubinstein and Larry Samuelson, <http://www.dklevine.com/proceedings/economic-theory.htm>

## Working Papers

- “What Do We Expect From Our Friends?” (with Stephen Leider, Tanya Rosenblat and Quoc-Anh Do), revise and resubmit for *Journal of the European Economic Association* (2<sup>nd</sup> round), April 2009
- “Tracing Social Learning in a Real-World Social Network” (with Maya Eden and Tuan Phan), April 2009
- “Consumption Risk-sharing in Social Networks” (with Attila Ambrus and Adam Szeidl), August 2008
- “Gender Differences in Response to Performance Feedback”, (with Muriel Niederle, Paul Niehaus and Tanya Rosenblat), February 2007
- “Measuring Trust in Peruvian Shantytowns” (with Dean Karlan and Tanya Rosenblat), February 2006
- “Social Learning and Consumer Demand” (with Paul Niehaus and Tanya Rosenblat), April 2006
- “Social Networks and Vaccination Decisions” (with Neel Rao and Tanya Rosenblat), October 2006
- “Formation of Social Capital: An Experiment” (with Tanya Rosenblat), September 2004
- “The Process of Ghetto Formation: Evidence from Chicago” (with Tanya Rosenblat), February 2002
- “The Formation of Ghettos as a Local Interaction Phenomenon”, February 2003
- “Death through Success: The Rise and Fall of Local Service Competition”, revise and resubmit for *Journal of Political Economy*
- “The Evolution of Work”, (with Raphael Schoenle), August 2006
- “Trading Favors”, (with Matthew Gentzkow), July 2003

## Professional Activities

- Referee: *Econometrica*, *Journal of Political Economy*, *American Economic Review*, *Review of Economic Studies*, *Quarterly Journal of Economics*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of Economic Behavior and Organization*, *Journal of Industrial Economics*, *Economic Letters*
- Member: AEA; ESA; SED
- European Summer Symposium in Economic Theory, Gerzensee, July 2006

## Honors and Awards

- Solow Thesis Prize, 2000
- Sloan Doctoral Dissertation Fellowship, 1999-2000
- MacArthur Predoctoral Fellowship, 1998-1999

- George Webb Medley Prize for Best Exams, 1996
- Junior Mathematical Prize, 1994
- Studienstiftung des Deutschen Volkes, 1991-96

## Research Grants

- National Science Foundation Grant; Project: Informal Contract Enforcement in Social Networks (2008-2010)
- National Science Foundation Grant; Project: Experiments with Large Social Networks (2005-09)
- Russell Sage Foundation Trust Program Grant; Project: Trust and Social Networks (2003-05)
- Steven H. Sandell Grant from Center for Retirement Research at Boston College; Project: The Role of Social Networks in Retirement Savings Decisions (2003)
- Harvard University Junior Faculty Grant

## Presentations

- Consumption Risk-Sharing in Social Networks, Barcelona (05/08), NYU (12/08), Stanford (04/08)
- “Trust and Social Collateral”, Northwestern (10/08)
- “Directed Altruism and Enforced Reciprocity in Social Networks”, University of Essex (11/06), ESA-Tucson (09/06), SITE (06/08), Northwestern (10/08)
- “Gender Differences in Incorporating Performance Feedback”, ESA-Tucson (09/06)
- “Social Learning and Consumer Demand” The Centre For Market And Public Organisation, University of Bristol (06/06), SISL, Caltech (10/05)
- “Trust and Social Networks”, Brown University (04/06), KSG - Harvard University (11/05), North American ESA Meetings, Tucson, AZ (10/03)
- “Formation of Social Capital: An Experiment”, Boston University (09/04), Harvard University (11/04), SED Meetings, Paris (06/03), Harvard-MIT Public Economics Seminar (12/02), ESA Meetings, Pittsburgh, PA (06/03), Chicago GSB (10/03)
- “Trading Favors”, Harvard-MIT Economic Theory Seminar (05/02), SED Meetings, New York (06/02), Chicago GSB (10/03)
- “Confidence and Beauty Premium in an Experimental Labor Market”, NBER Summer Institute in Labor Economics (07/03)
- “Cooperation and Indirect Exchange”, Universidad Nacional de Tucumán, Argentina (09/02)
- “Getting Closer or Drifting Apart?”, Harvard-MIT Economic Theory Seminar (12/02), University of Toronto (11/03)
- “Death Through Success”, 2001 SED Meetings, Stockholm Sweden (06/01), 2001 North American Summer Meetings of Econometric Society, University of Maryland (06/01)
- “Large Double Auctions” SED Meetings, Paris (06/03), Northwestern University (10/03)

- “The Formations of Ghettos” Harvard Economic History Workshop (02/03)

## **Teaching**

- Undergraduate Game Theory
- Graduate Industrial Organization
- Graduate Economic and Social Networks
- Graduate Mathematics for Economists

## **Dissertation Supervision**

Dan Hojman (Harvard Kennedy School), Adam Szeidl (UC – Berkeley, Economics),  
Glen B. Taksler, Blair Williams (Kennedy School)

## **Harvard University Service**

Coordinator of Harvard-MIT Economic Theory Seminar Series, Fall 2003  
Economics Department Admissions Committee, 2003-04, 2005-06  
Economics Department Search Committee, 2000-01, 2001-02  
Academic Advisor  
Thesis Reader  
Graduate Examiner  
Advisor: Housing Opportunities Program

## **Work Discussed in Popular Press**

New York Times (04/06), Harvard Alumni Magazine (09/06), Harvard Crimson (04/06,  
11/04), Baltimore Sun (01/04), Chicago Tribune (01/04), Boston Herald (02/04),  
Portsmouth Herald (02/04), Hartford Courant (03/04)