

# PAOLA GIULIANO

## CURRICULUM VITAE

<http://www.economics.harvard.edu/faculty/giuliano/giuliano.html>

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### EMPLOYMENT

Visiting Assistant Professor of Economics, Departments of Economics, Harvard University, 2006-2008  
Economist, International Monetary Fund, 2003-Present

### OTHER AFFILIATIONS

IZA, research fellow (February 2006 – present)

### EDUCATION

Ph.D. Department of Economics, University of California Berkeley (December 2003)  
M.A. Economics, Bocconi University, Milan-Italy, Summa cum laude (March 1997)

### FIELDS OF INTEREST

Primary Behavioral Economics, Political Economy, Applied Microeconomics  
Secondary International Economics

### PUBLICATIONS:

“Living Arrangements in Western Europe: Does Cultural Origin Matter?” (*Journal of the European Economic Association*-September 2007, 5(5): 927-952-winner of the European Economic Association Young Economist Award, 2004)

“Capital Income Taxes and Growth in a Stochastic Economy: A Numerical Analysis of the Role of Risk Aversion and Intertemporal Substitution” *Journal of Public Economic Theory*, Vol. 6, no. 2: pp. 277-310, May 2004 (with S. Chatterjee and S. Turnovsky)

“Intertemporal Substitution, Risk aversion and Economic Performance in a Stochastically Growing Open Economy” *Journal of International Money and Finance*, Vol. 22, no. 4: pp. 529-556, August 2003 (with S. Turnovsky)

### OTHER PUBLICATIONS:

“How You Do Not Play Like your Kid and Why it Matters” (with Olivier Jeanne and Marco Cipriani), *CEPR Policy Insight No. 9*, August 2007

“Wage Moderation and Rising Unemployment. A Report on Union Motivation” (with Knuth Gerlach and Lloyd Ulman) in Bellmann, Hübler, Meyer, Stephan (eds.) *Institutionen, Löhne and Beschäftigung*, Beiträge zur Arbeitsmarkt- und Berufsforschung, BeitrAB 294, Nürnberg 2005

“Componenti Allocative e Distributive della Spesa Sociale: Un Confronto Internazionale” in *Globalizzazione e Stato Sociale*, Il Mulino, 1999 (with R. Artoni e P. Saraceno)

## WORKING PAPERS:

“The Power of the Family” (*joint with Alberto Alesina*), revision requested from the *Quarterly Journal of Economics*, April 2007, NBER WP 13051.

“Like Mother Like Son? Experimental Evidence on the Transmission of Values from Parents to Children” (*joint with Marco Cipriani and Olivier Jeanne*), CEPR DP 6305

“Divorce, Fertility and the Value of Marriage” (*joint with Alberto Alesina*), Harvard Institute of Economic Research DP 2136

“Genetic, Cultural and Geographical Distances” (*joint with Antonio Spilimbergo and Giovanni Tonon*), CEPR DP 5807, IZA DP 2229

“Remittances, Financial Development and Growth” (*joint with Marta Ruiz-Arranz*), IZA DP 2160, IMF WP 05/234

“Where Has All the Money Gone? Foreign Aid and the Quest for Growth” (*joint with Santanu Chatterjee and Ilker Kaya*), IZA DP 2858

## WORK IN PROGRESS

“Social Beliefs” (*joint with Alberto Alesina*), in preparation for the Handbook of Social Economics.

“Economic Beliefs and Macroeconomic Shocks” (*joint with Antonio Spilimbergo*)

“Democracy and Reforms” (*joint with Prachi Mishra and Antonio Spilimbergo*)

“Ties that Matter: Cultural Norms and Economic Behavior in Western Europe” (in preparation for the conference volume "New Labor Market Institutions and the Public Policy Response: A Symposium to Honor Lloyd Ulman")

“Does a Four-Fold Higher Unemployment Rate Make a Difference? Wage Growth and Job Mobility of Young Workers in France, Germany and the United States” (*joint with Till von Wachter*)

“Regulation, Shocks and Democracy” (*joint with Diego Scalise*)

“Risk Aversion, Cooperation, Altruism and Trust: Is It Nature or Nurture?” (*joint with M. Cipriani*)

“Gone with the Wind: Hurricanes, Human Capital and Migration” (*joint with John Bluedorn*)

## GRANTS

NIH: “Attitudes Toward Risk, Preference for Current versus Future Consumption and Altruism” (*revision requested, joint with Marco Cipriani*)

## FELLOWSHIPS AND AWARDS

2006	IZA research fellow
2005-2006	IMF Research Department, research grants.
2004	Young Economist Award, European Economic Association
2003	Dissertation Mini-Grant, UC Berkeley, Institute for Business and Economic Research
2002-2003	Dean’s Normative Time Fellowship, UC Berkeley
2002	Outstanding Graduate Student Instructor Award, Department of Economics, UC Berkeley
2002	Continuing Student Fellowship, Department of Economics, UC Berkeley
1998-1999	Fellowship from Banca Nazionale del Lavoro, Italy

## TEACHING EXPERIENCE

Department of Economics, Harvard University

Undergraduate Courses: Cultural Economics (Fall 2006, Spring 2008), Intermediate Macroeconomics (Spring 2007)

Department of Economics, UC Berkeley

Graduate Teaching Assistant: Microeconomic Theory, Mathematics, Econometrics (Fall 1999, 2000, 2001, Spring 2001)

Undergraduate Teaching Assistant: Intermediate Macroeconomics (Spring 2000)  
Department of Economics, Bocconi University  
Undergraduate: Public Economics (1997-1998)

## **RESEARCH EXPERIENCE**

Research Assistant, Institute of Industrial Relations, UC Berkeley  
Research on Collective Bargaining in Germany with Professor Lloyd Ulman (2002-2003)  
Summer Intern, International Monetary Fund  
Research on Unemployment in South Africa (Summer 2001)  
Consultant, World Bank and Italian Treasury

## **VISITOR**

IIES Stockholm, March 2007  
Columbia University, Sept. 2005, March 2006

## **LANGUAGES:**

Italian (native), English (fluent), French (conversational), Spanish (good)

## **ACTIVITIES**

**Referee** American Economic Review, The Quarterly Journal of Economics, Journal of the European Economic Association, Canadian Journal of Economics, The Economic Journal, Journal of Comparative Economics, Journal of Population Economics, Journal of Economic Dynamics and Control, The Journal of International Trade and Economic Development, Industrial Relations, IMF Staff Papers.

## **Seminar Presentations:**

2008

Harvard University-Department of Economics, Kennedy School of Government (Harvard University), IIES Stockholm, McGill University, Paris School of Economics.

2007

Boston College, Boston Fed, Brown University, Cornell University, Ente Einaudi (Rome), Haas School of Business, Harvard Business School, IIES (Stockholm), Maastricht University, Research Institute of Industrial Economics (Stockholm), Stanford GSB, Suffolk University, Tufts University, University of Connecticut, UC San Diego.

2006

University of California-Berkeley, World Bank

2005

New York Fed

2003

Boston College, Boston Fed, Columbia University, Cornell University, George Washington University, IIES-Stockholm, NOVA University-Lisbon, SAIS-John Hopkins, University of California at Berkeley, University of Washington-Seattle

## **Conference Participation:**

2008

AEA Meeting (New Orleans)

2007

NBER-Macroeconomics and Individual Decision Making Conference, NBER Summer Institute on Income Distribution and Macroeconomics, Northeast Universities

Development Consortium Conference (Harvard University), New Labor Market Institutions and the Public Policy Response: A Symposium to Honor Lloyd Ulman (UC Berkeley's Institute for Research on Labor and Employment, invited speaker), LACEA (Bogota', invited session), EEA Meeting (Budapest), European Meeting of the Econometric Society (Budapest), IZA/SOLE Transatlantic Meeting of Labor Economists, SOLE (Chicago), AEA Meeting (Chicago)

2006

NBER Working Group Meeting on the Political Economy, Workshop on the "Economics of Diversity, Migration and Culture" (Bologna), EEA Meeting (Vienna), North American Summer Meeting of the Econometric Society (Minneapolis),

2005

Society of Economic Dynamics Conference (Budapest, invited session)

2004

NBER- Macroeconomics and Individual Decision Making Conference, North American Summer Meeting of the Econometric Society (Providence), ECB/CEPR Conference on European Labor Markets, EEA Meeting (Madrid)

**Discussions:**

2006

Challenges to the European Welfare State (Center for European Studies, Harvard University)

2005

NBER Working Group Meeting on the Political Economy

**Affiliations:**

American Economic Association, Econometric Society, European Economic Association.